

# Republic of the Philippines DEPARTMENT OF AGRICULTURE National Irrigation Administration Central Office

June 25, 2024

MR. JOHNNY M. YAMAT

Authorized Representative NEXTGEN TRADING & SERVICE INC./ ALPHATRUK PHILIPPINES INC. (JV) A1 Unit 18 Global Construct City Mexico, Pampanga

**SUBJECT** 

**NOTICE OF AWARD** 

Supply and Delivery of Various Brand-New Operations and Maintenance Equipment, Invitation to Bid No. NIACO-S-17

Dear Mr. Yamat:

Please be advised that you are awarded the contract for Lot No. 2 of the Supply and Delivery of Various Brand-New Operations and Maintenance Equipment, in the total contract amount of **One Hundred Eighty One Million Five Hundred Ten Thousand Pesos (PhP 181,510,000.00)**, broken down, as follows:

1	2	3	4	5	6	7	8	9	10
I t e m	Description	Country of origin	Quan tity	Unit price EXW per item	Transportation and all other costs incidental to delivery, per item	Sales and other taxes payable if Contract is awarded, per item	Cost of Incidental Services, if applicable, per item	Total Price, per unit (col 5+6+7+8)	Total Price delivered Final Destination (col 9) x (col 4)
L o t	Brand New Truck - Tractor w/ Trailer, 40 Tons (min.)	China	17 units	PhP 4,908,062.50	PhP 0.00	PhP 588,967.50	PhP 0.00	PhP 5,497,030.00	PhP 93,449,510.00
2	Brand New Dump Truck, 10 cubic meter (min.)	China	28 units	PhP 2,808,051.34	PhP 0.00	PhP 336,966.16	PhP 0.00	PhP 3,145,017.50	PhP 88,060,490.00
								TOTAL	PhP 181,510,000.00

In this regard, you are requested to submit the following documents within ten (10) calendar days upon receipt hereof to facilitate entering into contract with the National Irrigation Administration (NIA) in accordance with the terms and conditions of the contract documents:

- 1. Performance Security, valid until issuance of Certificate of Final Acceptance, in any of the following forms;
  - a. Cash or Cashier's/Manager's Check, issued by a Universal or Commercial Bank; or

Five percent (5%) of the total contract price





- b. Bank draft/guarantee or Irrevocable Letter of Credit issued by a Universal or Commercial Bank; or
- Five percent (5%) of the total contract price
- c. Surety Bond callable upon demand issued by a Surety or insurance company duly certified by the Insurance Commission, and
- Thirty percent (30%) of the total contract price
- 2. Company's Board Resolution authorizing the signatory of your firm to sign the contract.

Please acknowledge receipt of this award and facilitate compliance on our requirements.

Recommending for approval (BAC-A Members):

ENGR. MARCIAL G. GEALONE, JR.
Provisional Member

ENGR. EUSEBIO S. VILLAMANT

ATTY. RIZZA A. IBAÑEZ Member

ENGR. REYNE B. UGAY Member ALBINE DAVE V. JUBILADO, CPA Vice Chairperson

ENGR. ROBERT C) SUGUITAN Chairperson, BAC-A

Approved by:

ENGR. EDUARDO EDDIE G. GUILLEN

Head of Procuring Entity
Administrator

CONFORME:

JOHANY M. YMPAT

NEXTGEN TRADING & SERVICE INC./ ALPHATRUK PHILIPPINES INC. (IV)

Date: JUNE 28, 2024



#### BIDS AND AWARDS COMMITTEE-A RESOLUTION NO. SC-2024-01

## RESOLUTION RECOMMENDING THE AWARD OF CONTRACT OF SUPPLY AND DELIVERY OF VARIOUS BRAND-NEW OPERATIONS AND MAINTENANCE EQUIPMENT CONTRACT NO. NIACO-S-17

WHEREAS, the National Irrigation Administration (NIA) advertised/posted in the PhilGEPS and NIA website (attached as Annex "1") the Invitation to Bid No. NIACO-S-17 for the Supply and Delivery of Various Brand-New Operations and Maintenance Equipment on April 1, 2024. The Invitation to Bid was also posted in conspicuous places within the NIA premises;

**WHEREAS**, in response to said advertisement, the following suppliers submitted their Letter of Intent (LOI), and purchased the bid document as follows:

### **Lot 1 - Supply and Delivery of Various Brand-New Excavators**Approved Budget of the Contract (ABC) = PhP 600,873,000.00

- 1) NEXTGEN TRADING AND SERVICE, INC.
- 2) GOLDENS DYNASTY MOTORS, INC.
- 3) CIVIC MERCHANDISING, INC.
- 4) MCX INTERNATIONAL, INC.
- 5) SUPREME SUMMIT MOTORS, INC.

### Lot 2 - Supply and Delivery of Brand-New Truck - Tractor w/ Trailer, and Dump Truck Approved Budget of the Contract (ABC) = PhP 181,784,399.90

- 1) NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV)
- 2) GOLDENS DYNASTY MOTORS, INC.
- 3) MCX INTERNATIONAL, INC.
- 4) SUPREME SUMMIT MOTORS, INC.

Copy of the LOI and proof of payment of the above-mentioned prospective bidder attached as **Annexes** "2" to "7";

WHEREAS, observers from the Commission on Audit (COA), Philippine Institute of Civil Engineers (PICE), Philippine Chambers of Commerce, Inc. (PCCI), NIA-Internal Audit Services (NIA-IAS), National Irrigation Administration Employees Association of the Philippines (NIAEASP), and Volunteers Against Crime and Corruption (VACC), were invited to attend the Prebidding Conference scheduled on April 15, 2024 at 2:00 PM. Copies of the letters of invitation are hereto attached as Annexes "8" to "13";



**WHEREAS**, the Pre-bidding Conference held on April 15, 2024 was attended by ten (10) prospective bidders, copy of the Minutes of the Pre-Bidding Conference attached as **Annex "14"**;

**WHEREAS**, Supplemental Bid Bulletin No. 1 was issued to all prospective bidders covering NIA's modification in the Bidding Documents, copy of the bid bulletin attached as **Annex** "15";

**WHEREAS**, observers from the COA, PICE, PCCI, NIAEASP, NIA-IAS, and VACC, were all invited to attend the Opening of Bids scheduled on April 30, 2024; 1:30 PM, at BAC-A Conference Room, 6<sup>th</sup> Floor, Building A, NIA Complex, EDSA, Quezon City;

**WHEREAS**, on April 30, 2024, the suppliers who officially purchased the Bid Documents submitted their bids on time, as follows:

Lot No.	Name of Bidder	Date/Time
	1) CIVIC MERCHANDISING, INC.	April 30, 2024 ; 11:56 AM
	2) GOLDENS DYNASTY MOTORS, INC.	April 30, 2024 ; 12:24 PM
1	3) MCX INTERNATIONAL, INC.	April 30, 2024 ; 12:39 PM
	4) SUPREME SUMMIT MOTORS, INC.	April 30, 2024; 12:41 PM
	5) NEXTGEN TRADING AND SERVICE, INC.	April 30, 2024 ; 12:44 PM
	1) GOLDENS DYNASTY MOTORS, INC.	April 30, 2024 ; 12:24 PM
	2) MCX INTERNATIONAL, INC.	April 30, 2024; 12:39 PM
2	3) SUPREME SUMMIT MOTORS, INC.	April 30, 2024 ; 12:41 PM
	4) NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV)	April 30, 2024 ; 12:44 РМ

WHEREAS, all submitted bids, were opened and read in public to determine if they contain all the bid requirements for the Eligibility, Technical and Financial Components using "pass/fail" criterion, as follows:

Lot No.	Name of Bidder	Remark/s
	1) CIVIC MERCHANDISING, INC.	"PASSED"
	2) GOLDENS DYNASTY MOTORS, INC.	"PASSED"
	3) MCX INTERNATIONAL, INC.	"PASSED"
1	4) SUPREME SUMMIT MOTORS, INC.	Rated "FAILED" due to the following reason/s:
		Non-submission of accomplished Comparative Specification Table form;
		2) Non-submission of sworn statement as to the existence of after-sales service facilities; and

		3) Non-submission of manufacturer's Certificate of GPS/satellite monitoring system.		
	5) NEXTGEN TRADING & SERVICE, INC.	"PASSED"		
	1) GOLDENS DYNASTY MOTORS, INC.	"PASSED"		
	2) MCX INTERNATIONAL, INC.	"PASSED"		
	3) SUPREME SUMMIT MOTORS, INC.	Rated "FAILED" due to the following reason/s:		
2		1) No attached brochure, and Engine's Performance Curve in the accomplished Comparative Specifications Table; 2) Non-submission of sworn statement as to the existence of after-sales service facilities; and 3) Non-submission of manufacturer's Certificate of GPS/satellite monitoring system.		
	4) NEXTGEN TRADING & SERVICE, INC./ ALPHATRUK PHILIPPINES, INC. (JV)	"PASSED"		

**WHEREAS,** the Approved Budget for the Contract (ABC) and the bid which was rated passed by the BAC-A as read in public were tabulated as follows:

Lot No.	Approved Budget for the Contract (ABC)	Name of Bidder	Bid Price
		1) CIVIC MERCHANDISING, INC.	PhP 531,650,000.00
1	PhP600,873,000.00	2) GOLDENS DYNASTY MOTORS, INC.	PhP 567,992,000.00
1		3) MCX INTERNATIONAL, INC.	PhP 575,500,000.00
		4) NEXTGEN TRADING AND SERVICE, INC.	PhP 600,622,000.00
		1) GOLDENS DYNASTY MOTORS, INC.	PhP 181,390,280.00
2	PhP181,784,399.90	2) MCX INTERNATIONAL, INC.	PhP 171,900,000.00
Lud	1 11 10 2,1 0 2,0 3 31 30	3) NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV)	PhP 181,510,000.00

Copy of the Minutes of Bid Opening attached as Annex "16";

WHEREAS, the Technical Working Group (TWG) conducted a detailed evaluation on the bids which were rated "Passed" during the Bid Opening, the result of the evaluation contained in the Bid Evaluation Report (BER) prepared by the TWG, attached as Annex "17";

**WHEREAS,** no discrepancy was noted on their bid prices. The bids as calculated and compared to the ABC were tabulated as follows:

#### Approved Budget for the Contract (ABC) for Lot No.1 = PhP 600,873,000.00

Rank	Bidder	Total Amount (As Read-out) (PhP)	Total Amount (As Calculated) (PhP)	Difference w/ ABC (PhP)	% Change
1	CIVIC MERCHANDISING, INC.	531,650,000.00	531,650,000.00	(69,223,000.00)	(11.52)
2	GOLDENS DYNASTY MOTORS, INC.	567,992,000.00	567,992,000.00	(32,881,000.00)	(5.47)
3	MCX INTERNATIONAL, INC.	575,500,000.00	575,500,000.00	(25,373,000.00)	(4.22)
4	NEXTGEN TRADING AND SERVICE, INC.	600,622,000.00	600,622,000.00	(251,000.00)	(0.04)

### Approved Budget for the Contract (ABC) for Lot No. 2 = PhP181,784,399.90

Rank	Bidder	Total Amount (As Read-out) (PhP)	Total Amount (As Calculated) (PhP)	Difference w/ ABC (PhP)	% Change
1	MCX INTERNATIONAL, INC.	171,900,000.00	171,900,000.00	(9,884,399.90)	(5.44)
2	GOLDENS DYNASTY MOTORS, INC.	181,390,280.00	181,390,280.00	(394,119.90)	(0.22)
3	NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV)	181,510,000.00	181,510,000.00	(274,399.90)	(0.15)

WHEREAS, in the BAC-A meeting held on May 7, 2024, the Technical Working Group (TWG), in their presentation, reported that the bids of *CIVIC MERCHANDISING*, *INC*, *GOLDENS DYNASTY MOTORS*, *INC*., and *MCX INTERNATIONAL*, *INC*. were rated failed, copy of the letter notifying them of their disqualification and reasons thereof attached as **Annexes** "18" to "20";

**WHEREAS**, the TWG reported that the bid of *NEXTGEN TRADING AND SERVICE*, *INC.* for Lot No. 1, and the bid of *NEXTGEN TRADING AND SERVICE*, *INC. / ALPHATRUK PHILIPPINES*, *INC. (JV)* for Lot No. 2, were complying and passed the criteria in the bidding documents;

WHEREAS, the BAC-A on the same meeting, agreed with the findings of the TWG, and declared that for Lot No. 1, the bid of NEXTGEN TRADING AND SERVICE, INC. was the Lowest Calculated Bid (LCB), and for Lot No. 2, the bid NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV) was declared the Lowest Calculated Bid (LCB);

WHEREAS, CIVIC MERCHANDISING, INC, GOLDENS DYNASTY MOTORS, INC., and MCX INTERNATIONAL, INC. did not file a Request for Reconsideration within the prescribed period;

WHEREAS, the BAC-A informed NEXTGEN TRADING AND SERVICE, INC. that their bid was declared the LCB for Lot No. 1 – Supply and Delivery of Various Brand-New Excavators, and required them to submit within five (5) calendar days, the post-qualification documents, copy of the letter attached as Annex "21";

**WHEREAS,** the BAC-A also informed *NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV)* that their bid was declared the LCB for Lot No. 2 – Supply and Delivery of Brand-New Truck – Tractor w/ Trailer, and Dump Truck, and required them to submit within five (5) calendar days, the post-qualification documents, copy of the letter attached as **Annex "22"**;

**WHEREAS**, the BAC-A Chairperson, instructed the TWG and Secretariat to conduct the post-qualification process on the bid of *NEXTGEN TRADING AND SERVICE, INC.*, and *NEXTGEN TRADING AND SERVICE, INC.* / ALPHATRUK PHILIPPINES, INC. (JV);

WHEREAS, as part of the post-qualification process, the BAC-A sent a letter to the LOCAL GOVERNMENT OF OLONGAPO CITY for information on the status of on-going contract of NEXTGEN TRADING AND SERVICE, INC. Copy of the letter dated May 17, 2024 attached as Annex "23";

**WHEREAS**, the BAC-A requested in writing the following offices for information on the status of on-going contracts of *ALPHATRUK PHILIPPINES*, *INC.*:

- 1) ABOITIZ CONSTRUCTION, INC.;
- 2) MUNICIPALITY OF ARAYAT, PAMPANGA; and
- 2) MUNICIPALITY OF DAU, PAMPANGA

Copy of said letters dated May 17, 2024 are hereto attached as Annexes "24" and "26";

WHEREAS, the BAC-A sent a letter to BBLM Unistar Inc. requesting for confirmation on the authenticity of the documents supporting the submitted Single Largest Completed Contract of NEXTGEN TRADING AND SERVICE, INC.. Copy of the letter attached as Annex "27";

**WHEREAS,** the BAC-A requested in writing the following offices requesting for confirmation on the authenticity of the sales invoice submitted by *ALPHATRUK PHILIPPINES, INC.*:

- 1) ACS MANUFACTURING CORPORATION;
- 2) LOCAL GOVERNMENT OF QUIRINO, NUEVA VIZCAYA;
- 3) LIFT LOGISTICS RESOURCES INC.:
- 4) LOCAL GOVERNMENT OF TIBIAO;
- 5) MEGAWIDE CONSTRUCTION CORPORATION;
- 6) MUNICIPAL GOVERNMENT OF SAN JUAN, BATANGAS;
- 7) MUNICIPALITY OF LICAB, NUEVA ECIJA;
- 8) MUNICIPALITY OF MAUBAN, QUEZON;
- 9) MUNICIPALITY OF STA. MARIA, BULACAN
- 10) MUNICIPALITY OF VICTORIA, TARLAC; and
- 11) PROVINCIAL GOVERNMENT OF BENGUET

Copy of said letters dated May 17, 2024 are hereto attached as Annexes "28" and "38";

**WHEREAS**, the TWG with the assistance of the Secretariat conducted Post-Qualification on NEXTGEN TRADING AND SERVICE, INC., and ALPHATRUK PHILIPPINES, INC. on May 20, 2024 to May 24, 2024;

**WHEREAS**, among the offices that the BAC-A has sent verification letters to, only the following offices have sent their response:

Addressee	Remarks  Managing Partner, Jigger L. Cristales, confirmed the authenticity of the sales invoice submitted by NEXTGEN TRADING AND SERVICE INC as a supporting document to their SLCC.		
BBLM Unistar Inc. May 27, 2024 (Annex "39")			
Provincial Government of Benguet May 24, 2024 (Annex "40")	Ms. Lucia P. Kisim, Accountant, confirmed that the submitted sales invoice of ALPHATRUK PHILIPPINES, INC. is the same with their file.		
Lift Logistics Resources Inc. May 28, 2024 (Annex "41")	Supply Chain Officer, Leeann Paler, confirmed the authenticity of the sales invoice submitted as supporting document to the SLCC of ALPHATRUK PHILIPPINES, INC.		
Municipality of Victoria, Tarlac May 28, 2024 (Annex "42")	Municipal accountant, Sheena G. Valenzuela, confirmed the the authenticity of the sales invoice submitted as supporting document to the SLCC of ALPHATRUK PHILIPPINES, INC.		

WHEREAS, in the BAC-A meeting held on May 28, 2024, the Technical Working Group (TWG), in their presentation of post-qualification reported that the bids NEXTGEN TRADING AND SERVICE, INC., and NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV) are complying and passed all the criteria in the bidding documents. Copy of Post-qualification Evaluation Report attached as Annexes "43" and "44";

WHEREAS, upon post qualification, validation and verification of all the eligibility, technical and financial requirements submitted by *NEXTGEN TRADING AND SERVICE, INC.*, its bid has been found to be the Lowest Calculated and Responsive Bid (LCRB) for Lot No. 1;

WHEREAS, upon post qualification, validation and verification of all the eligibility, technical and financial requirements submitted NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV);, its bid has been found to be the Lowest Calculated and Responsive Bid (LCRB) for Lot No. 2;

**NOW THEREFORE,** we, the members of the Bids and Awards Committee-A hereby RESOLVED, as it is hereby RESOLVED to:

- a) Declare NEXTGEN TRADING AND SERVICE, INC., and NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV) as the Bidder with the Lowest Calculated and Responsive Bid (LCRB) for Lot Nos. 1 and 2 of the Supply and Delivery of Various Brand-New Operations and Maintenance Equipment, ITB No. NIACO-S-17, respectively;
- b) Recommend the award of contract for Lot No. 1, to NEXTGEN TRADING AND SERVICE, INC., in the total amount of Six Hundred Million Six Hundred Twenty-Two Thousand Pesos (PhP 600,622,000.00);
- c) Recommend the award of contract for Lot No. 2, to NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (IV), in the total amount of One Hundred Eighty-One Million Five Hundred Ten Thousand Pesos (PhP 181,510,000.00);
- d) Recommend the approval of this Resolution to the NIA Board of Directors as the bid submitted by NEXTGEN TRADING AND SERVICE, INC., for Lot No. 1 and NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV) for Lot No. 2 were found to be responsive and deemed most advantageous to the government.

RESOLVED FURTHER, that upon approval of this Resolution, to issue the Notice of Award to NEXTGEN TRADING AND SERVICE, INC. for Lot No. 1, and to NEXTGEN TRADING AND SERVICE, INC. / ALPHATRUK PHILIPPINES, INC. (JV) for Lot No. 2, and to enter into contract with NIA in accordance with the terms and conditions of the bid documents.

IN WITNESS WHEREOF, we have hereunto affixed our signatures this 24 day of, 2024.
Done in Quezon City, Metro Manila, Philippines.
Recommending Approval:
ENGR. MARCIAL G. GEALONE JR. Provisional Member  ENGR. EUSEBIO S. VILLAMANTO  Member  ATTY. RIZZA A. IBANEZ  Member  ENGR. REYNE B. UGAY  Member  Vice Chairperson  ENGR. ROBERT C. SUGUITAN  Chairperson, BAC-A  ENGR. EDUARDO EDDIE G. GUILLEN  Administrator  Head of Procuring Entity
Approved by the NIA Board of Directors:

Board of Director's Resolution No. 8930-24 series 2024 dated JUNE 24,2024